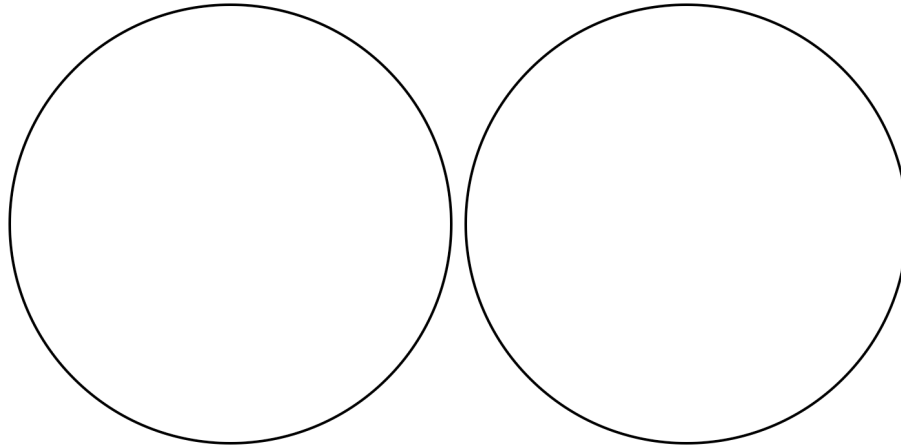


How to move from the Valley of Assumption

Everyone makes assumptions about Groups, Relationships, Attitudes, Food, and Troubling situations. Our assumptions are incorrect more times than not. We assume our way down to Assumption Valley, which makes us vulnerable to floods of negativity and unfortunate circumstances in our lives, businesses, and relationships.



Observe

“Just the Facts”

Perceive, Imagination

“History and Feelings”

Understanding Communication Modalities

Modality	Description	Percentage of People
Visual	People who primarily use their eyes to perceive the world and trust the images they see as a basis for decisions	_____
Auditory	People who primarily use their ears to perceive the world and who depend on the spoken words for their information that determines their behavior	_____
Kinesthetic	People who “feel” their way through their experiences. They use their feelings to make their life decisions	_____

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Most all of us make assumptions about Groups of people, Relationships, Attitudes, Food, and Trouble on regular basis. The trouble with this is that a large percentage of the time we are inaccurate in our assumptions. As we continue to assume we graft ourselves to the following six situations and circumstances in “Assumption Valley”, which by the way is a very isolated place even though many people live there.

A _____

S _____

S _____

U _____

M _____

E _____

Moving to the High Point of Perspective

A _____

A _____

S _____

K _____